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Description	4th Q 2012	1st Q 2013	2nd Q 2013	3rd Q 2013	4th Q 2013	Trend
Vacancy Rate	5.60%	5.04%	5.30%			Up
Net Absorption	(351,219)	389,630	743,750			Up
Vacant Sublease Space	86,930	97,005	80,530			Down
Rental Rate (All Industrial)	\$ 8.80	\$ 8.87	\$ 8.97			Up
Rental Rate (Warehouse)	\$ 8.33	\$ 8.40	\$ 8.48			Up
Rental Rate (Flex)	\$ 14.44	\$ 14.59	\$ 14.57			Down
New Construction Delivered	\$ -	\$ -	-			-
SF of Industrial Inventory	162,983,818	164,299,310	163,866,667			Down
# of Industrial Bldg's	6,487	6,505	6,518			Up
Sales Activity - \$'s	\$ 73,280,320	\$ 9,326,000				Down
Sales Activity - # of Bldg's	27	6				Down
Sales Activity - Total SF	1,068,728	162,256				Down
Sales Price PSF	\$ 68.57	\$ 57.48				Down

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